

TONY SCHMIDT

Strategic Technology Leader

<https://tonyschmidt.info>

777.858.9551

tony@tonyschmidt.info

Chicago, IL

<https://linkedin.com/in/tschmidt>



TARGET POSITIONS

- VP/Director of Technology & Strategy
- VP/Director of Software Solutions
- VP/Director of Customer Engagement
- VP/Director of Partner Engineering
- Chief Technology Officer

TARGET ENVIRONMENTS

- Technology firms
- Software companies
- Finance and Fintech firms
- Digital startups
- Consulting companies

TARGET INTRODUCTIONS

- C-suite executives
- SVPs and VPs of Technology
- Talent acquisition
- Venture capital/private equity
- People who love connecting people

TARGET COMPANIES

- | | |
|-------------|------------------|
| - AHEAD | - Northern Trust |
| - Venmo | - Discover |
| - PayPal | - Zoro |
| - Circle | - Crowe |
| - Square | - OpenSea |
| - Stripe | - Kalderos |
| - Google | - Avionos |
| - AWS | - OppFi |
| - Microsoft | - ActiveCampaign |
| - Oracle | - Pangea Money |
| - Asana | - Transfer |

PROFILE

Resourceful, high EQ senior technology leader with 15+ years of experience driving strategic innovation, transformation, and growth with emerging technologies, building high-performing teams, and fostering cross-functional collaboration with tactical agility.

Resourcefulness is in my DNA. I love taking things apart, troubleshooting, and finding new ways to put them back together; technology feeds this passion. I rolled up my sleeves for 15+ years as a senior leader in TransUnion's entrepreneurial startup Consumer Interactive subsidiary. I built and led Lean-Agile teams to push boundaries and develop pioneering API-integrated solutions for **9 of the top 15 US banks and 130+ Fintech companies**. Through hundreds of collaborations across diverse roles and levels, from analysts to CEOs, I developed a people-centered approach that enabled long-term partnerships and drove massive revenue growth and innovation over a decade in the Fintech sector.

PROFESSIONAL GUIDELINES

Inventive use of technology— I do more with less, identifying disruptive technologies to get things done. I approach and solve problems with creativity, innovation, and level-headed determination.

Authentic leadership and collaboration— I connect deeply with others, leveraging mindful awareness to cultivate team inclusivity, purpose, and self-reliance while bridging gaps between tech and business to build consensus and move us forward.

COMPETENCIES

- | | |
|---|---|
| - Team Leadership and Management | - Lean-Agile Mindset |
| - Cross-functional Collaboration | - Problem-solving and Analytical Skills |
| - Technical Architecture and Innovation | - Culture and Mindfulness Champion |

CAREER HIGHLIGHTS



Chief Technology Officer & Advisor

Boomerang Information Services – Defining and delivering a cloud-native transformation roadmap to optimize scalability, performance, and double workflow efficiency.

MenLiving – Enhancing interoperability and efficiency cost-effectively, reducing spend by 40%.

1871 Innovation Hub – Advising fintech founders on architecture, tech, and go-to-market.



Senior Director, Technology & Customer Engagement

Senior technology leader working cross-functionally to implement custom API SaaS integrations for real-time consumer credit data. I managed several independent technical teams that owned pre-sales, integration, and ongoing operational delivery supporting \$165M in annual customer revenue. Led API team to achieve a world-class customer loyalty and satisfaction 69 NPS score through Lean-Agile and best practice methodologies.



President, "Peace of Mind" Global Employee Resource Group

Co-founded and led HR-sponsored ERG to manage stress and support workplace resilience with mindfulness practices, well-being programs, and inclusive excellence.